Xebia Procurement 360 Solution

Business Problem

Identifying the right eProcurement solution is a major challenge today. All too often, companies end up paying too much for a system that is too rigid and come to find out that the needed key functionality is not included and would be too difficult, time-consuming, or expensive to develop.

Many organizations rely on a single solution to manage all the services within the procurement cycle, including dynamic approval, supplier identification, comparison, progress, and much more. But the more complete the solution, the more rigid they tend to be, forcing an organization to follow the solution's hard-wired processes rather than adapting to organizational needs and realities. When procurement functions cannot run optimally, purchasing cannot be optimized.

Impact

Poor and unadaptable procurement systems lead to redundant and low-quality purchases, waste, higher costs, and decreased efficiency and ultimately weigh on the organization's bottom line. Experts consistently identify procurement optimization as a powerful lever that can improve organizational performance and reduce operating costs by as much as 15% to 20%.

Solution

Xebia Procurement 360 can help organizations across any industry optimize their procurement processes, reducing waste while improving efficiency. The solution will help save corporate resources that can be reinvested into the business to boost innovation and competitiveness. It also improves supplier management, driving better and more sustainable mutually beneficial relationships with suppliers.

Procurement 360 ensures an end-to-end transparent procurement process by bringing people, data, and processes together, removing silos and providing a unified and integrated platform to operate in. The solution can either seamlessly integrate with core systems to orchestrate and automate key procurement functions or act as an end-to-end independent procurement system.

Procurement 360 can...

- Apply the right controls on business spending, enhancing governance and compliance.
- Monitor budget spending with exception processes for budget control.
- Enhance transparency, reduce bureaucracy, and boost financial and operational efficiency.
- Offer a dedicated supplier portal for streamlined communication and improved business relations.
- Improve decision accuracy through advanced analytics and unified data.

> " *Xebia Procurement 360 helped us gain more control over our procurement processes and implement complex approval workflow scenarios. It enabled us to engage our suppliers in the workflow through the supplier portal. Additionally, we were able to easily integrate it with other systems such as shipment trackers and payment systems. It has brought complete transparency to the overall process and significantly increased overall operational efficiency.* "
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> **Mohammed Altammi**
> Digital Transformation Manager Inmatech

Key features and functionalities

Configurable interface

- Tailor the interface to specific organizational requirements.
- Easily set up organizational hierarchy, including roles, levels and departments.
- Define the approval process to fit each department, project, or user hierarchy.
- Configurable chart of accounts (or categories), cost centers (or department/ project) and supplier onboarding process, including a customizable risk assessment questionnaire.
- Easily configure workflows for purchase requests, supplier onboarding, purchase orders, payments, etc.
- The solution offers convenient configuration options for delivery sites, products, and services.

Supplier management

- Onboard suppliers efficiently, collecting key information and required documents through dynamic onboarding steps.
- Maintain comprehensive records of suppliers, risk assessment, performance evaluation, contracts, purchase orders, and invoices.
- Digitally sign contracts directly within Appian, facilitated by integration with DocuSign for seamless contract management.

Dedicated supplier portal

Complete essential supplier tasks, such as uploading invoices, checking payment statuses, submit request for proposal (RFP) responses, and more.

Purchase requests and purchase orders

- Initiate procurement requests with dynamic approvals based on user roles and departments.
- Generate purchase orders directly from the system, including key payment terms and milestones.
- Track and ensure appropriate controls for each purchase order, considering department/project/chart of account budgets and more.

RFPs

- Initiate RFPs, invite suppliers, and capture their responses.
- Compare supplier responses based on cost, quality, capacity, and financial stability to make informed decisions that prioritize quality while reducing costs.

Invoice processing

- Utilize Appian's intelligent document processing (IDP) capability, leveraging machine learning and AI to accurately extract data from invoices.
- Automatically extract relevant data from invoices received via email and seamlessly route them to the appropriate processing queue for efficient processing.

> " The procurement team in Musanadah was suffering as they were receiving 1200 PR through different channels. By using Xebia's Procurement 360, we were able to unify the complex processes into a single workflow, which allowed Musandah clients to create requests directly in the system or using mobile applications. The Operations team could directly estimate or raise PR for the approval of clients and PR was automatically raised and approved until PO was placed, and the material was received. This has significantly reduced cost and time for Musanadah. "
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> **Nauman Ashraf**
> Finance Director, Musanadah

Xebia

Xebia is a digital transformation leader, serving the top 250 global companies with comprehensive IT solutions. Operating in 16 countries with development centers across the US, Latin America, Western Europe, Poland, Nordics, Middle East, and Asia Pacific, Xebia's experts specialize in Technology Consulting, Software Engineering, Product Development, Data & AI, Cloud, Low Code, Agile Transformation & DevSecOps, and Quality Assurance. Alongside top-notch IT Consulting and Software development, Xebia offers time-efficient Standardized Solutions and education through its Academy. With a 100% YoY growth rate for two years, Xebia is a driving force in the expanding digital transformation market. Xebia was recently recognized as a leader in the "Low-code Application Development Services PEAK Matrix® Assessment 2023" for Appian services undertaken by Everest group.

For more information or to schedule
a demo, please contact
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