

OBJECTIONS OVERRULED

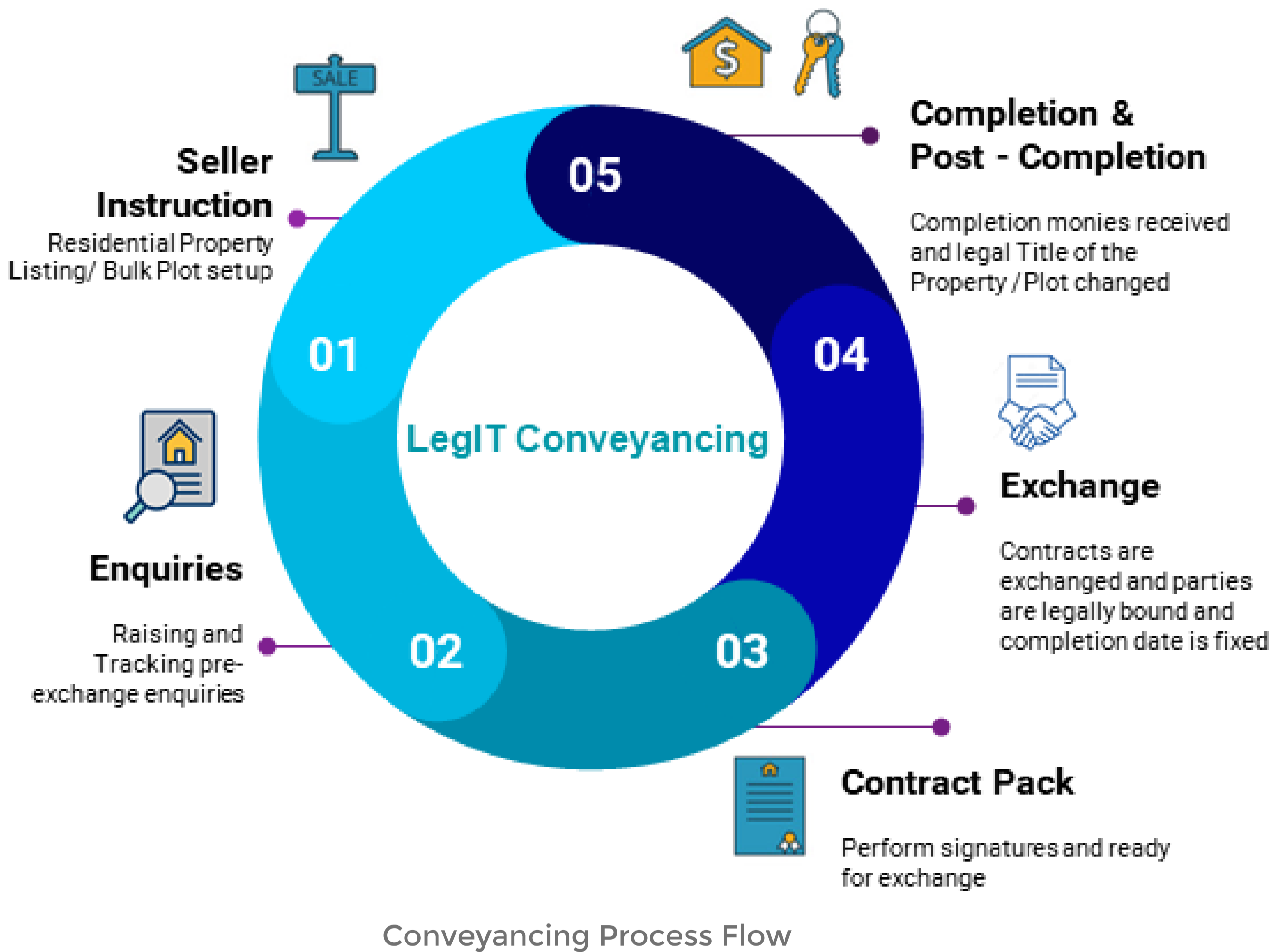
Case for intelligent conveyancing solution.



Legal clients demand a better digital experience as the new normal from law firms.

According to research by data company Springboard, retail footfall has fallen by 65 per cent when compared with figures from June 2020. With vendors and buyers more reluctant to meet face-to-face, the necessity to work, communicate and buy online has become the default for many and one which may not ever fully reverse back to previous levels of in-person interaction. How can law firms rapidly adapt to the changing business needs and deliver a seamless customer experience?

“Technology will radically improve transparency for clients about what they are buying and the progress of their transaction”
 ~ Council for licensed conveyancers ~



Most conveyancing firms are using inefficient legacy case management solutions that are difficult to use, costly to change and lack the versatility needed to keep up with the requirements of a digital firm. These 'out of the box solutions' offer little to no competitive advantage due to outdated processes causing most companies to cut corners and find hasty workarounds for deficiencies in their internal systems.

Future fit law firms need to digitize their end to end conveyancing journeys

To compete in a price sensitive and commoditized market, Law firms will need to have a clear strategy for keeping up with changes in client demands, the regulatory landscape and policy developments. They will need to embrace technology that provides speed and agility to differentiate themselves from the competitors.

Digital savvy law firms have multiple payoffs

Research by Deloitte and hrdirector.com

68%
 surveyed say to use automation to respond to impacts of Covid

80%
 employees prefer to work for digital leaders

33%
 say they're embarrassed to work for firms that lacked new tools

5x
 turnover of staff if law firms dont provide digital tools

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The firms that succeed will be those best able to differentiate their offering and digitally transform their operations to ensure they are using people, processes and technology to deliver the best client experience.

Stephan Eilers, managing partner, Freshfields Bruckhaus Deringer – Most innovative law firm in Europe by FT Innovate Lawyer awards

Challenges in today's Conveyancing applications

Lack of end-to-end visibility, traceability, and transparency. Causing seller and buyer hesitation.

Obsolete, siloed and manual-heavy systems cause process delays.

Delayed due diligence tasks due to inability to quickly access relevant data.

Incomplete sales cycles and drop-out rates caused by lack of effective predictive analytics and insights.

Unsatisfactory user experience due to lack of incorporation of mobility, and innovation.

One Solution. Unlimited Possibilities.

The Lowcodeminds conveyancing solution is a customizable accelerator which enables orchestration of the end to end conveyancing process (Property, plots or social housing) based on your firm's needs, business goals and respective regulations.

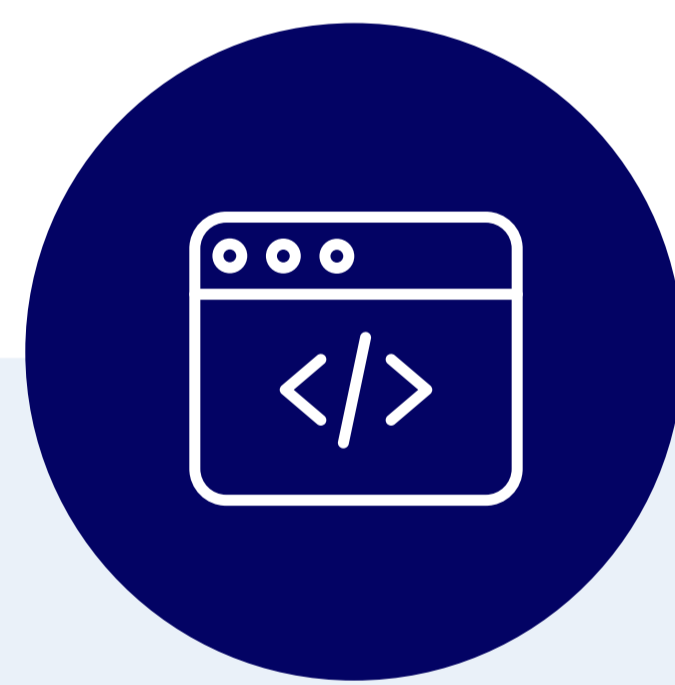
Our mission is to enable digitization of the legal industry to the 21st Century

LowCodeMind's Conveyancing Solution, based on the LegIT Conveyancing Framework and built on the industry-leading, Appian low-code platform is the fastest and easiest way to modernize your conveyancing business through :



Zero-code

Super fast, no coding required, visual drag and drop to build apps



Low-code

Low-code: 10x faster implementation, and provides the flexibility to customize your business processes



Intelligent automation

Orchestrate people, process, data, robots and Artificial intelligent AI all in the single workflow



Easy change

No tech debt, easy to change objects, interfaces, processes & integrations



Mobile/web enabled

Modern user interface, build once, run anywhere



Scale with confidence

Secure, reliable and scalable cloud platform for your enterprise

Benefits of LegIT conveyancing solution framework



Enhanced transparencies and reduced abortive sale

Conveyancing's dashboard will provide a quick transparent view into the following enhancing the seller and buyer experience:

Fee earner dashboard

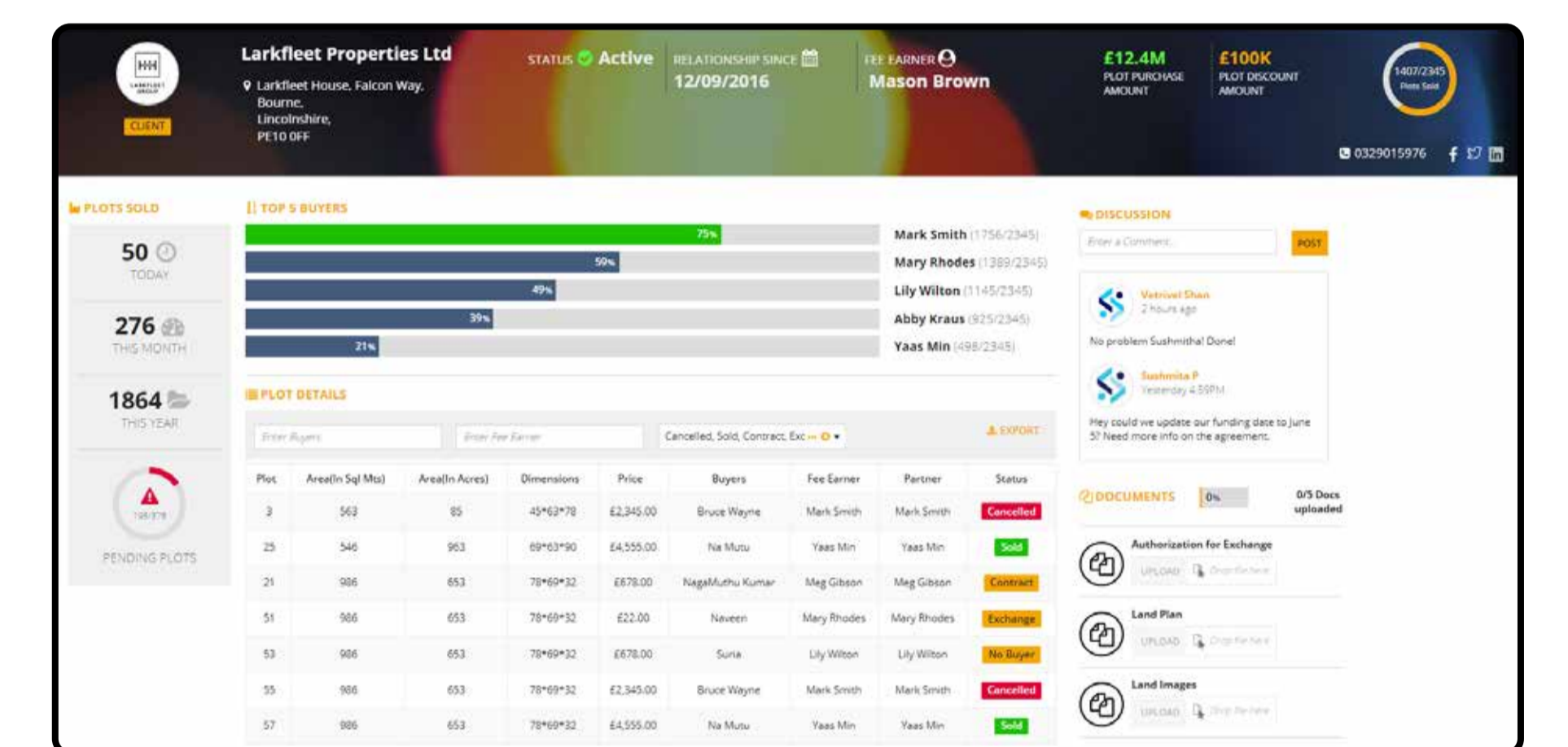
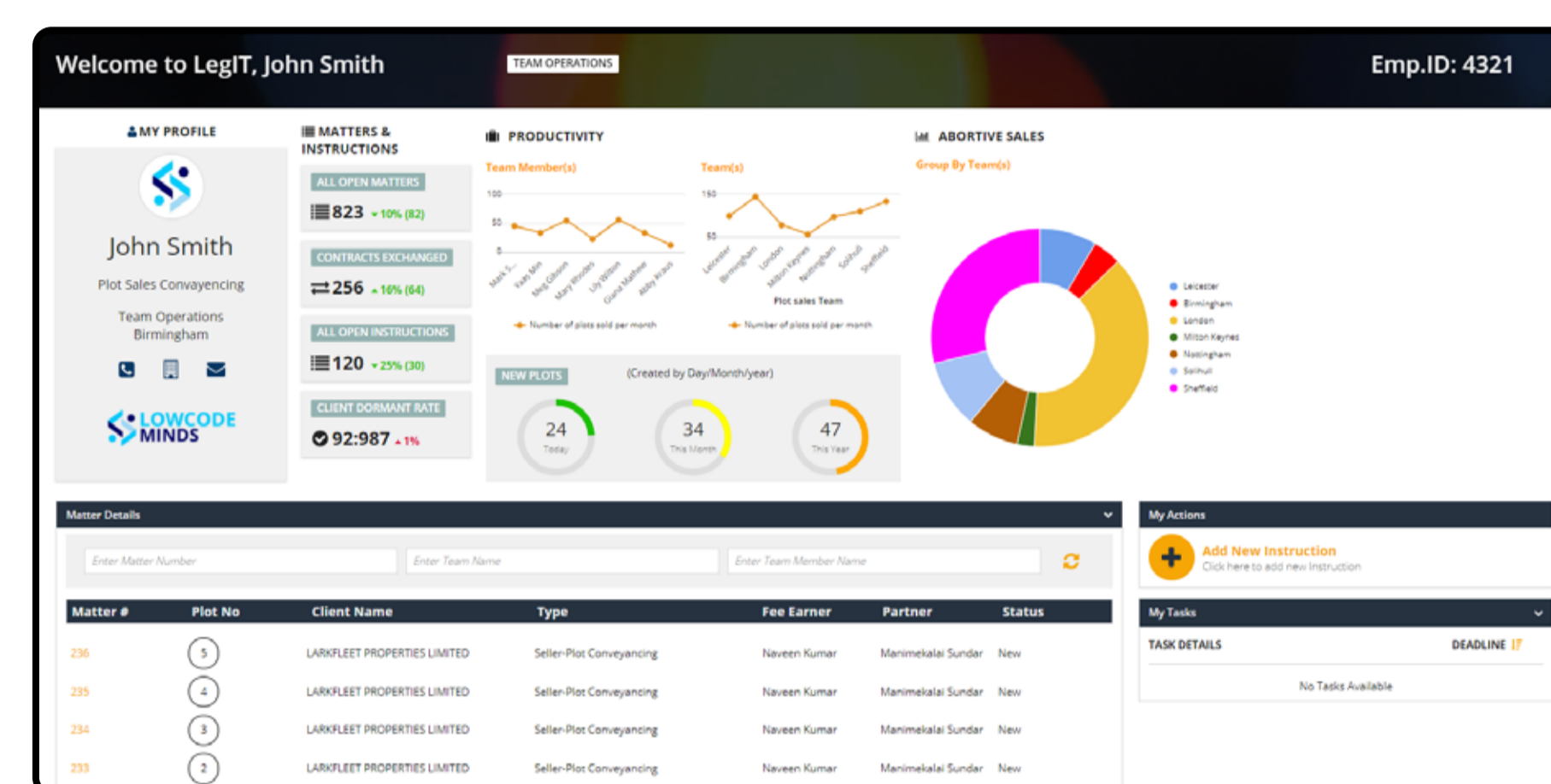
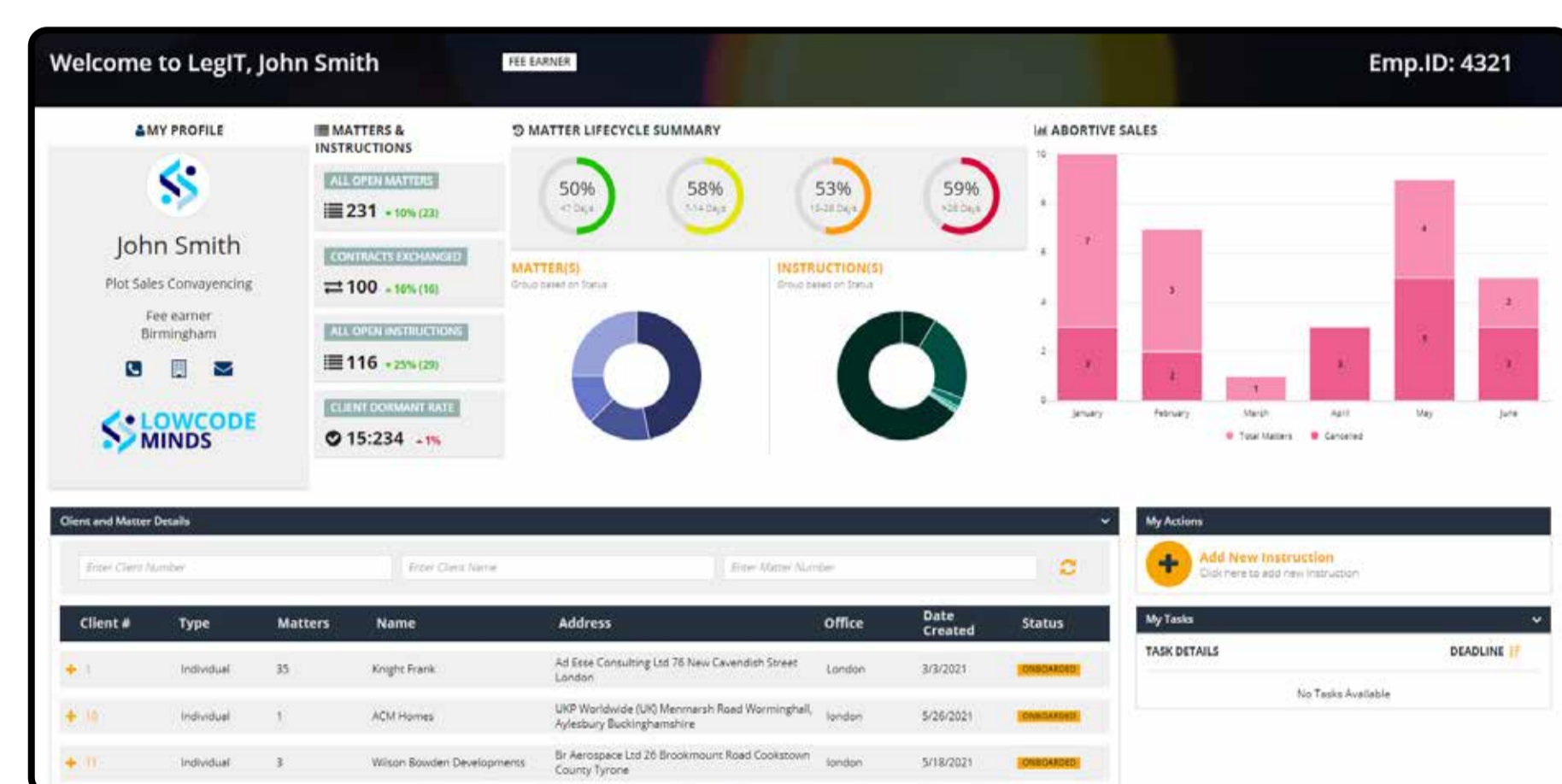
Track Key milestones like Contracts exchanged, cancelled, abortive sales, summary views w.r.t seller and buyer.

Operations dashboard

Productivity of the conveyancers with a view to all open seller and buyer matters in the entire lifecycle of conveyancing.

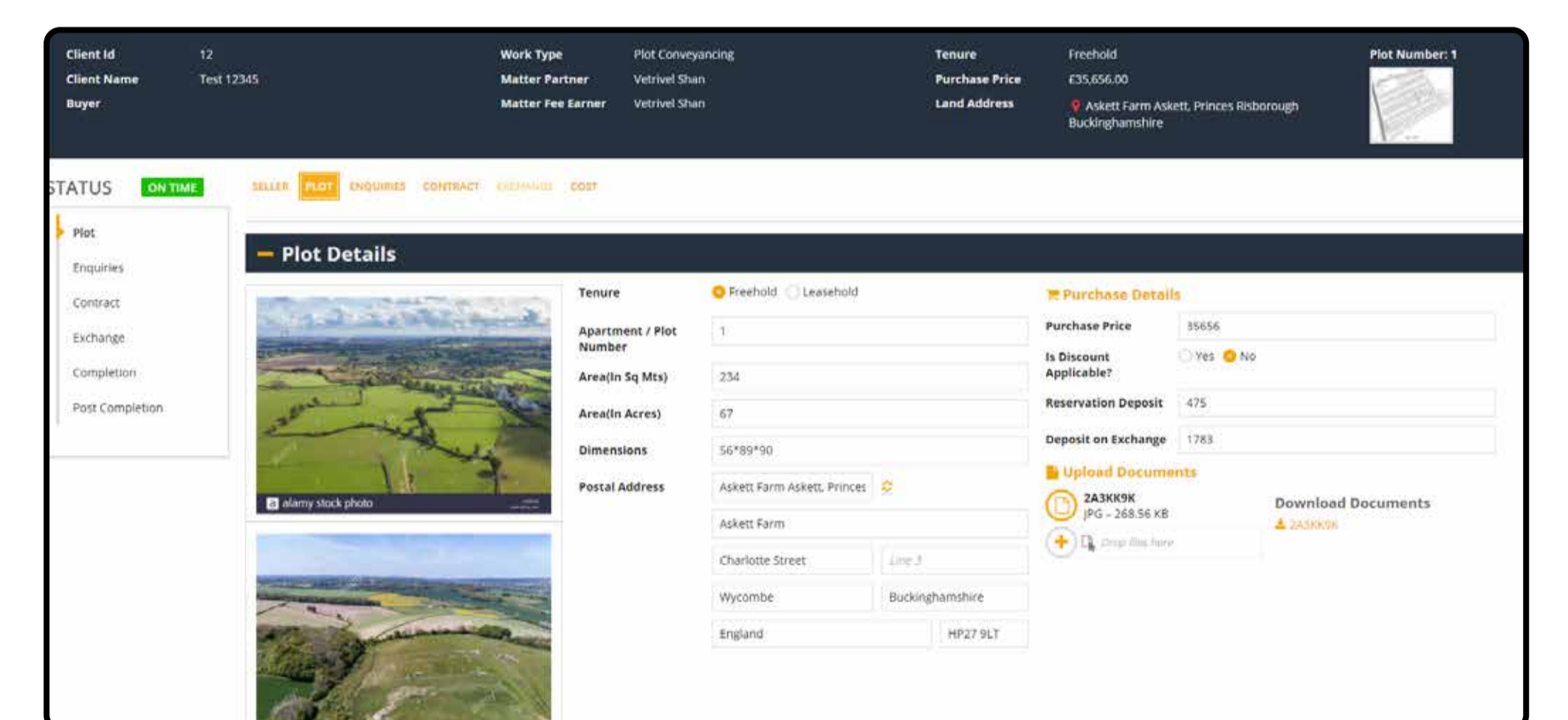
Real-time Client dashboard

Real time status of all their matters and collaboration with fee earners.



Collaborative and intuitive ecosystem:

1. Quicker Documentation Turnaround: Automatic and dynamic document generation and Docusign abilities.
2. Improved Task Assignment and Collaboration: Orchestration of the processes and collaborative assignments



Data ready and improved time to completion:

Real time data from EPC Reports, HM Land registry, auto calculation of balances, enabling the sellers to be ready for any enquiries from the buyer's solicitors, reducing considerable conveyancing times.

Volume conveyancing and compliance to conveyancing regulations:

Bulk upload feature to enable matter creation and quick set up for multiple buyers and enabling a customized solution based on your firm's value proposition.



Explore other Lowcode Minds frameworks

- LegIT KYC
- LegIT Debt Management (Small and Large Debt)
- LegIT Conveyancing (Property, Plots and Social Housing)

- LegIT Risk Management
- LegIT Bill Management
- LegIT Cheque Clearance

About Appian

Appian helps organizations build apps and workflows rapidly, with a low code automation platform. Combining people, technologies, and data in a single workflow, Appian can help companies maximize their resources and improve business results. For more information, visit www.appian.com.

About Lowcodeminds

We are a leader in intelligent workflow automation solutions, providing a broad range of services from strategy & consulting in business process automation, industry focused low-code & hyper automation solutions for the legal industry. Application development, professional and managed services support.