Appcino 360 Procurement Solution

Business problem.
Selecting the appropriate eProcurement solution for your organization poses a significant challenge in today’s landscape.

Often, you may find yourself paying excessive amounts for a system that lacks flexibility, and to your dismay, discover that crucial functionalities you require are absent or excessively difficult, time-consuming, or costly to develop.

Numerous organizations rely on a single solution to oversee all procurement cycle services, encompassing dynamic approval, supplier identification, comparison, progress tracking, and more.

However, as the solution becomes more comprehensive, it tends to become inflexible, compelling you to adhere to its pre-established processes rather than adapting to your organization’s unique needs and realities.

When procurement functions fail to operate optimally, the efficiency of your purchasing activities suffers as a result.

Impact.
Inadequate and inflexible procurement systems result in redundant and subpar purchases, wastage, increased costs, reduced efficiency, and ultimately have a negative impact on the organization’s financial performance.

Industry experts consistently recognize procurement optimization as a significant driver capable of enhancing organizational efficiency and reducing operating expenses by up to 15% to 20%.

Appcino’s Procurement 360 helped us to have more control of our procurement processes and implement the complex approval workflow scenarios and to engage our supplier in the workflow through the supplier portal. Also, we are able to integrate easily with other systems such as Shipment trackers, Payment Systems, etc.

It has brought complete transparency to the overall process and significantly increased the overall operational efficiency.

Mohammed Al Tamimi
Digital Transformation Manager, Inmatech
**Solution.**

Appcino Procurement 360 offers a versatile solution that enables organizations in any industry to optimize their procurement processes, leading to enhanced efficiency and waste reduction. By utilizing this solution, organizations can save valuable corporate resources, which can be reinvested to foster innovation and improve competitiveness. Procurement 360 also enhances supplier management, facilitating better and sustainable mutually beneficial relationships with suppliers.

The solution ensures end-to-end transparency in the procurement process by seamlessly integrating people, data, and processes, eliminating silos, and providing a unified and integrated platform for operations. It offers the flexibility to seamlessly integrate with core systems, automating and orchestrating essential procurement functions. Alternatively, it can function as a comprehensive independent procurement system.

Here are some of the key capabilities of Appcino Procurement 360:

- Application of appropriate controls on business spending, leading to more effective governance and compliance.
- Facilitation of budget monitoring through the establishment of exception processes for budget control.
- Promotion of transparency, reduction of bureaucracy, and driving of financial and operational efficiency.
- Provision of a dedicated supplier portal, streamlining communication and fostering improved business relations.
- Enhancement of decision-making accuracy through the utilization of analytics and the power of unified data.

Appcino Procurement 360 is a powerful solution that can revolutionize procurement processes, leading to improved operational efficiency and strategic advantage for organizations.

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"The procurement team in Musanadah was suffering as they were receiving 1200 PR through different channels... By using Appcino’s Procurement 360, we were able to unify the complex processes into a single workflow, which allowed Musandah clients to create requests directly in the system or using mobile applications. The Operations team could directly estimate or raise PR for the approval of clients and PR was automatically raised and approved until PO was placed, and the material was received. This has significantly reduced cost and time for Musanadah.

Nauman Ashraf Finance Director, Musanadah"
Key features and functionality.

1. Configurable interface.
   - Tailor the interface to work the way you want.
   - Easily set up organizational hierarchy (roles, levels, departments etc.).
   - Define the approval process to fit each department, project, or user hierarchy.
   - Configurable chart of accounts (or categories), cost centers (or department/project) and supplier onboarding process, including a configurable risk assessment questionnaire.
   - Easily configuring workflows for purchase requests, supplier onboarding, PO, payments, etc.
   - The solution enables ease of configuration of delivery sites, products and services.

2. Supplier management.
   - Onboard suppliers with their key information and documents with dynamic onboarding steps.
   - Keep track of your suppliers, risk assessment, performance evaluation, contracts, purchase orders, and invoices.
   - Manage supplier contracts with the capability to digitally sign contracts right from Appian through integration with DocuSign.

3. Dedicated supplier portal.
   - Complete key supplier tasks, upload invoices, check payment statuses, submit RFP responses, and more.

Appcino is a software consulting and development company founded in April 2013, with a mission to become a reliable partner to organizations looking for accelerated and effective digital transformation using modern platforms. Our objective of innovation aligns with the ultimate goal of turning IT into a profit center rather than a cost center. Appcino has delivered over 1000 projects across numerous industries spanning several continents while maintaining one of the highest customer satisfaction scores in the IT services, or low code implementation industry. Furthermore, we have developed over 30 line-of-business solutions, many of which have won various industry awards. Appcino is a Xebia company. For more information, visit www.appcino.com
4. Purchase requests and purchase orders.
   - Initiate procurement requests with dynamic approvals based on user roles and departments.
   - Generate purchase orders right from the system with all key payment terms and milestones.
   - Track and ensure relevant controls for each purchase order with regards to budgets for the respective department/project/chart of account etc.

5. Request for proposals.
   - Initiate RFP, invite suppliers, and capture responses.
   - Compare supplier responses on cost, quality, capacity, and financial stability to make the right decision and get the highest quality service/product while saving costs at the same time.

6. Invoice processing.
   - Use the power of Appian’s intelligent document processing (IDP) capability, which uses machine learning and artificial intelligence to accurately extract data from documents. IDP is used to extract relevant data from invoices received via email and automatically push them to the right processing queue.

7. Warehouse
   - Provides real-time visibility into stock levels, locations, and movements, enabling efficient monitoring and tracking of goods throughout the organization.

For more information or to schedule a demo, please contact Tarun Khatri: tarunk@appcino.com