# appian

## Appian for Federal Agencies: Government Source Selection

**Accelerate acquisition with streamlined processes and greater oversight.**

### A complex challenge.

For federal agencies, evaluating vendor quotes and proposals is a complex, heavily regulated, and highly scrutinized undertaking. One misstep can result in a protest, an overturned award, or delay in the delivery of services or goods. Furthermore, agencies and programs risk wasting billions of dollars when they cannot effectively source, plan, track, and manage the goods and services needed to fulfill their missions.

Traditional source selection methods fall far short of these challenges. Too often procurement teams struggle with disparate systems and legacy technologies, all with a poor user experience. Processes are time-consuming, costly to manage, and rife with documents and manual labor, with disjointed collaboration across email, spreadsheets, and shared drives.

### A simpler, faster, more confident way.

Built on the industry-leading Appian low-code automation platform, Government Source Selection combines the best aspects of COTS and custom development. It simplifies and strengthens the vendor evaluation process, saving time and money and reducing the risk of a protested decision.

Government Source Selection provides a single solution for managing all processes, activities, and data in a compliant, consistent, secure, and reportable way. Equipped with powerful automation, workflow, and integration capabilities, it enables procurement and acquisition teams to:

- Reduce time spent on tasks such as document creation and evaluations
- Track and manage the process in real-time
- Ensure adherence to source selection processes
- Maximize security for sensitive documents
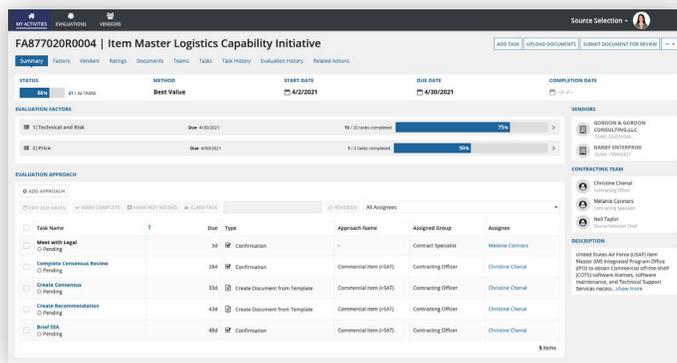- Reduce the procurement action lead time

What's more, agencies do not have to "rip and replace" their existing systems. Appian easily integrates with the legacy environment, unifying processes, people, documents, security, and data into a single solution.

With over two decades of experience working with federal organizations, Appian created a complete, customizable, easily deployable application: Government Source Selection.

Not only is effective source selection essential for timely, defendable procurement decisions, it's also a required part of modernizing acquisition and contract writing systems. Unfortunately, legacy infrastructure is expensive and difficult to customize, and commercial off-the-shelf solutions aren't built for the complexities of these highly regulated and specialized initiatives.

## Visibility, efficiency, and control.

- **Records –** Create a unified view of each evaluation, across systems and sources, without developing a single line of code

- **Workflow –** Collaborate, update, and execute source selection activities from a single application

- **Security –** Safeguard sensitive documents at every stage of the vendor evaluation lifecycle, with proven technology trusted by federal agencies including the U.S. Department of Defense

- **Analytics –** Track, monitor, and prioritize source selection activities based on real-time data

- **Reporting and dashboards –** View evaluation status and rating information in real-time, through a single interface

- **Document management –** Accelerate processes by automating document creation, filing, collaboration, and approval

- **Integration –** Work with, and across, legacy systems while keeping data in place

- **Audit –** Reduce non-compliance findings and increase the number of clean federal audits by following FAR/DFARS and acquisition best practices

- **Robotic process automation (RPA) –** Save time and staff effort by automating data retrieval and vendor research

- **Artificial intelligence (AI) –** Automate tasks like compliance checks to move employees from low- to high-value work

- **Alerts and notifications –** Keep the acquisition process moving, with less risk of vendor protest, by meeting deliverable and activity deadlines



## Leading organizations trust Appian:



# appian

Appian helps organizations build apps and workflows rapidly, with a low-code automation platform. Combining people, technologies, and data in a single workflow, Appian can help companies maximize their resources and improve business results. Many of the world's largest organizations use Appian applications to improve customer experience, achieve operational excellence, and simplify global risk management and compliance.